



## The Children's Investment Fund Foundation Deputy Director Investments

### ORGANIZATION

Founded in 2003, The Children's Investment Fund Foundation (CIFF) aims to demonstrably improve the lives of children living in poverty in developing countries by achieving large-scale, sustainable impact. The foundation does this by:

- Finding and funding opportunities to make significant improvements to the well-being of large numbers of children.
- Designing investments with like-minded partners to address these opportunities.
- Engaging with partners throughout the investment process to optimize direct and indirect impact.
- Building a portfolio of consistently high-performing investments for children primarily in Sub Saharan Africa and India.

The Foundation focuses on seven priority impact areas:

- Child Survival
- Hunger Alleviation & Nutrition
- Educational Achievement
- Adolescent Reproductive Health
- Early Childhood Development
- Economic Readiness
- Care Environment

The current focus of the Foundation is in the first three areas, and Climate Change.

With an asset base of over \$2.5 billion, CIFF employs more than 30 professionals in England, Africa and India. CIFF is funded through a hedge fund and strives to couple business acumen and principles with development experience and best practices to transform the landscape for children. It seeks to be the gold standard in grant making and foundation operations.

For more information please visit [www.ciff.org](http://www.ciff.org)



## POSITION

The Deputy Director, Investments is a new position and will assist the Executive Director, Investments in overseeing the development of investment proposals (which are typically grants), evaluating potential investment recipients and formulating investment strategies. With the Executive Director the Deputy Director will work with a team of six Investment Managers who in the process of developing and evaluating proposals, analyze available evidence to assess whether proposed programs will be cost-effective, meet CIFF's strategic goals and have a significant impact. The Deputy Director will guide and monitor the Investment Managers as well as develop proposals him/herself. The proposal project team(s), led by the Deputy Director, will collaborate with potential partners to ensure that each proposal has a strong implementation strategy, monitoring and evaluation plan and a high probability of success. The Deputy Director will aid the Investment Managers in ensuring a smooth transition of partner relationships to the CIFF Portfolio Management team once initiatives are approved. S/he will work closely with CIFF's Portfolio Managers who manage the programs. The Deputy Director, Investments will be based in London and report to the Executive Director Investments, also based in London.

## RESPONSIBILITIES

### INTERNAL OPERATIONS

- Collaborate with the Executive Director Investments to enhance existing CIFF granting systems, policies and procedures.
- Assist the Executive Director, Investments, in overseeing the preparation and development by Investment Managers of detailed investment proposals concentrated on priority impact areas.
- Based on rigorous research and evaluation, assess (and help the team to assess) the strategic value, strength of leadership and adaptive capacity of potential partners.
- Help to develop and refine CIFF strategies for investment, including assessing general target subjects (for example, particular diseases, health delivery systems, learning methods, or nutritional products) and geographical regions;

### EXTERNAL RELATIONS

- Work with government entities where possible to ensure programmatic leverage and government support.
- Help to develop strategic partnerships (in operations, co-investment, and policy) to support the scalability of the programs funded by CIFF.
- Ensure a smooth transition of CIFF partner relationships from the Investment team to the Program team once initiatives are approved.



- Work with potential partners, including governments, multilateral organizations, foundations, NGOs and others to devise detailed proposals and implementation plans to achieve large-scale impact and transformational change. Ensure proposals contain logical plans to achieve stated outcomes; identify risks to the success of programs and develop strategies to mitigate such risks; ensure each proposed investment is presented objectively and to a standard that can garner the approval of CIFF's executive team and Trustees;

#### MANAGEMENT AND LEADERSHIP

- Supervise specific Investment Managers for the lifecycle of project development as it relates to the Investment team. In conjunction with the Executive Director, Investments, set individual and team objectives relevant to the particular development project.
- Guide and mentor the Investment team on specific projects, ensuring that work is produced in line with CIFF's expectations and standards.
- Act as a partner in strategic thinking with the Executive Director, Investments.

#### QUALIFICATIONS

- 10+ years combined work experience in the private and/or development sectors; a blend of private sector and international development experience is preferred; experience in child health, nutrition or education sectors or in the regions of Africa or India is an advantage.
- Experience working in developing countries highly desired.
- Proven skills in developing business or program strategies and plans (including budgets) in various contexts.
- Strong analytic skills, such as (by way of example) financial or investment analysis and project management.
- Good judgment and confident in their judgment, can work at the highest levels and has the stamina for long term negotiations.
- Diligent with follow through and comfort with structure.
- Ability to analyze an organization's strength of management, vision and adaptive capacity.
- Experience in managing a project team and ability to demonstrate good managerial behaviors and practices.
- Experience working within government systems and/or experience influencing the policies of government agencies, private sector organizations or donor organizations. Policy analysis training or advocacy experience helpful.
- Demonstrated abilities to effectively negotiate and position an organization.



- Willingness to travel extensively.
- Advanced degree preferred
- Excellent English oral and written communication skills;
- Fluency in French, Portuguese or Indian languages is an advantage.

The Children's Investment Fund Foundation (UK) (UK Registered Charity 1091043)

#### APPLICATION PROCESS

The Children's Investment Fund Foundation is an Equal Opportunity Employer and encourages candidates of all backgrounds to apply for this position. All inquiries, nominations and applications are to be directed to the CIFF's search firm, The Dubrof Group, at [DDI@dubrof.org](mailto:DDI@dubrof.org). Applications should include a letter of interest and a current resume in WORD. Please indicate in your cover email where you learned of the opportunity